

COMPENSATION PLAN HIGHLIGHTS

Smart Start Bonus – Distributor Enrollments		Smart Start Bonus - Preferred Customer	Enrollment Options ⁽²⁾		
You		You	Purchase	PV	
	Personal Volume ⁽¹⁾	Personal Volume ⁽¹⁾	Start Kit	0	
<u>></u>	Platinum or Gold 200+PV 40%	100+PV 30%	Silver	250	
Paid /eekly	Platinum or Gold 100PV-199PV 30%		Gold	500	
_ >	Silver or Start Kit 200+PV 30%		Platinum	1,000	
	Silver or Start Kit 100-199 PV 20%				

Launch Bonus

Earn a bonus on all enrollment packs purchased within your Enrollment Tree. If you are "paid as" PRO 3 or higher, you will be eligible to receive both Smart Start and Launch Bonus. This bonus will pay out to the first "qualified paid as" rank when looking upline in the Enrollment Tree.(3)

PLATINUM	
RANKS	PAYOUT
PRO 3/4	\$62
PRO 5/6	\$62
PRO 7/8/9	\$62
PRO 10	\$31
EXECUTIVE	\$18
PRESIDENTIAL	\$12

GOLD	
RANKS	PAYOUT
PRO 3/4	\$31
PRO 5/6	\$31
PRO 7/8/9	\$31
PRO 10	\$15
EXECUTIVE	\$9
PRESIDENTIAL	\$6

SILVER	
RANKS	PAYOUT
PRO 3/4	\$15
PRO 5/6	\$15
PRO 7/8/9	\$15
PRO 10	\$7
EXECUTIVE	\$4
PRESIDENTIAL	\$3

Royalty Commission (dynamically compressed)				PREMIER		ELITE			MASTER					
.hly	PAID AS RANK		Pro 1	Pro 2	Pro 3	Pro 4	Pro 5	Pro 6	Pro 7	Pro 8	Pro 9	Pro 10	Executive	Presidential
	Minimum Monthly PV ⁽⁴⁾		100	100	100	200	200	200	200	200	200	200	200	200
	Minimum Monthly OV		1,000	2,500	5,000	10,000	20,000	50,000	100,000	200,000	500,000	1,000,000	2,000,000	5,000,000
	Minimum Leg Req.		1	2	2	2	3	3	3	3	3	3	4	5
	Max/Min % per Leg		100	80/20	80/20	80/20	60/30/10 [®]	60/30/10 ⁹	60/30/10 [®]	60/30/10 ⁽⁵⁾	60/30/10 ⁽⁹⁾	40/40/20	40/40/10/10	40/35/10/10/5
	UNILEVEL	1st	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%
		2nd	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
		3rd		9%	9%	9%	9%	9%	9%	9%	9%	9%	9%	9%
		4th		5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
Monthly		5th			5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
		6th				5%	5%	5%	5%	5%	5%	5%	5%	5%
Paid		7th					5%	5%	5%	5%	5%	5%	5%	5%
		8th						5%	5%	5%	5%	5%	5%	5%
		9th							2%	2%	2%	2%	2%	2%
			Enroller (Gen 1 Gen 2		Gen 3		Gen 4 Gen 5		n 5			
	30% Generational Matching Bonus ⁽⁶⁾		YO	U	→	you earn 10%	→	you earn 5%	→	you earn 5%	→	you earn 5%	e	ou arn 5%

Earn a 10% match of all personally enrolled Distributor's Royalty Commissions generated from their downline sales. Earn 5% on generations 2, 3, 4, and 5 of personally enrolled Distributor's Royalty Commission generated from their downline sales. To qualify for the generational matching bonus, you must have 100 in new purchase volume from Preferred Customers, Distributors or Retail Customers during a calendar month and 200 PV. (6)

4% Elite Pool 4% of total commissionable sales paid to qualified Pro 7 through Master Distributors.

(1) At least 40 PV must come from personal product purchases. The remaining PV can come from purchases made by Personally enrolled Preferred Customers and Retail Customers

(2) Receive up to 40% in Smart Start Bonus on product purchased by new personally enrolled Distributor within their first calendar month, up to 1000CV. Receive up to 30% Smart Start Bonus on product purchased by new personally enrolled Preferred Customers, within their first calendar month. Preferred Customer Purchase limits may apply.

"Paid Rank" is defined by the most recently completed and closed monthly commission period. You must have 200 PV to earn this bonus which may come from selling product to Preferred Customers, Retail Customers AND at least 40 PV in personal product purchases.

(4) Monthly minimum PV requirements may come from Preferred Customers, Retail Customers AND at least 40 PV in personal product purchases.

- (5) 10% of the OV requirement must come from the equivalent of a third leg.
- (6) Earn the full Generational Matching Bonus by being 'paid as' Pro 3 or higher and by maintaining a minimum of 200 PV, at least 40 of which must come from personal product purchases. The remaining PV can come from purchases made by personally enrolled Preferred Customers and Retail Customers. If your PV is between 100-199, you will earn half of the Generational Matching Bonus.

The LifeVantage Compensation Plan is unique. Any charts, illustrations and stated examples of income under the plan are potential in nature and not based on the actual performance of any individual.



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Pro 8,

9 & 10 share 1%

Pro 10

Executive

President share 19

9 & 10

share 1%

Pro 9 & 10